EXPECT MORE. EXPERT ADVICE. EXCEPTIONAL SERVICE.

## THE AVERAGE TIME TO MOVE IN IS 2-3 MONTHS

When do you **WANT** to move? The Spotlight Team will create a schedule working back from your preferred move in date. This date will guide the plans for your showing tours and offer submission. We can also negotiate the settlement date with the seller.

## LEARN THE MARKET 1 MONTH

Meet with your Realtor and your lender. Go to open houses and search online to get familiar with the market. If you need to move quickly, you can skip open houses and start private home tours.

## HOME TOURS 1 MONTH

Go on private home tours with your Realtor. Discover your new home and make an offer.

## UNDER CONTRACT\* 10 DAYS - 2 MONTHS

Cash Buyer
As quick as 10 days
Conventional Mortgage

Allow 30 Days

FHA & VA Mortgage Allow 45 Days

USDA Mortgage Allow 60 Days

\* Some sellers or buyers prefer longer closing times and it is negotiable. Most homes close as quickly as the lender will allow.

